

PROGRAM TO PROGRAM ARTICULATION AGREEMENT

with Respect to Applying the

BUSINESS

Associate of Applied Sciences (A.A.S.) Degree Program

Or the

FINANCIAL SERVICES

Associate of Applied Sciences (A.A.S.) Degree Program

Towards the

BUSINESS MAJOR

Bachelor of Business Administration (BBA) Degree Program

Between

LAKE AREA TECHNICAL COLLEGE

and

DAKOTA STATE UNIVERSITY

I. Parties

The parties to this agreement are Lake Area Technical College (LATC) and Dakota State University (DSU).

II. Purpose

The purpose of this agreement is to:

- A. Have a signed articulation agreement that addresses the varying needs of students and the complementary nature of the institutions' programs;
- B. Provide increased education opportunities for students from South Dakota, and the region;
- C. Extend and clarify educational opportunities for students;
- D. Provide LATC students who have completed the A.A.S. degree in Business with a specialization in the Entrepreneurship Option (Attachment A) or Marketing/Management Option (Attachment B) or Human Resources Option (Attachment C) or the A.A.S. degree in Financial Services with a specialization in the Business Accounting Option (Attachment D) with an opportunity to earn a Bachelor of Business Administration in Business degree.
- E. Provide LATC students who have taken the equivalent LATC courses indicated in the Attachment E course mapping to transfer in fulfillment of the equivalent DSU course.

III. Academic Program

- A. Upon successful completion of equivalent courses indicated in Attachment E, DSU aligns up to 51 credits from the LATC A.A.S. degree in Business - Entrepreneurship Option, or up to 57 credits from the LATC A.A.S. degree in Business - Marketing/Management

Option, or up to 63 credits from the LATC A.A.S. degree in Business - Human Resources Option.

Upon successful completion of the equivalent courses indicated in Attachment E, DSU aligns up to 60 credits from the LATC A.A.S. degree in Financial Services - Business Accounting Option.

- B. Requirements to be completed at DSU to earn a Bachelor of Business Administration in Business degree with an earned A.A.S. in Financial Services or Business are outlined in C. below. Board of Regents policies, university graduation requirements, and degree residency requirements must be met, including the following (see BOR Policy 2.6.1).
 - a. A bachelor's degree requires 120 total credits.
 - b. A minimum of 30 credit hours must be earned at DSU.
 - c. A minimum of 15 of the last 30 credit hours must be earned at DSU.
 - d. This agreement waives the residency requirement for the minimum number of credits (50 percent) specified in the major requirements that must be completed at the degree-granting institution.
- C. Requirements to be completed at DSU are indicated in Attachment F, including:
 - a. Remaining major requirements.
 - b. Remaining general education/Institutional graduation requirements.
 - i. All 30 required credits must meet System General Education requirements and be selected from the approved list of courses specified in BOR policy 2.3.7.
 - ii. Additional earned general education course credits can be reviewed for transfer equivalency.

IV. Obligations

Both parties agree to confer with each other on a yearly basis regarding changes in curricula involved this articulation agreement.

V. Modification

This agreement may be modified from time to time by the South Dakota Board of Regents and LATC with approval by the South Dakota Board of Education. Modifications may not diminish the entitlements enjoyed by students who have already attended classes delivered under the terms of earlier versions of the agreement, except in rare instances in which retroactive implementation of modifications may be required to comply with accreditation standards or to conform to professional licensure requirements.

VI. Effective Date of Agreement

Start Date of the Fall 2025 term at LATC and DSU. This agreement applies to students who graduated from LATC in 2025 and subsequent years.

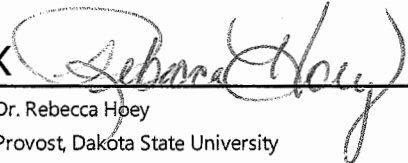
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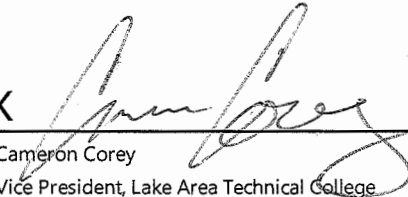
VII. Acceptance of Agreement

X



Dr. Rebecca Hoey
Provost, Dakota State University

X



Cameron Corey
Vice President, Lake Area Technical College

Attachment A: LATC Business - Entrepreneurship Option Course Outline



Business • Entrepreneurship Option

Semester Course Outline • 2025 – 2026

18 Months (4 Semesters) • Revised: 1/14/25

Associate of Applied Science (A.A.S.) Degree • Credits Required for Graduation: 71

First Year – Fall Semester

Course Number	Course Title	Clock Hours	Credits
ENT 101	Introduction to Entrepreneurship	45	3
BUS 140	Business Law	45	3
BUS 160	Principles of Selling	45	3
ACCT 210	Principles of Accounting I	45	3
CSC 105	Computer Software Applications *	45	3
• Selected Mathematics Course (Choose one)			
MATH 100 – Applied General Math		45	3
MATH 101 – Intermediate Algebra			
MATH 114 – College Algebra *			
Total		270	18

First Year – Spring Semester

Course Number	Course Title	Clock Hours	Credits
ENT 135	Competitive Analysis	30	2
BSA 232	Social Media Marketing	45	3
BUS 120	Principles of Marketing	45	3
BUS 238	Business Innovation	45	3
• Selected Communications Course (Choose one)			
COMM 101 – Communications and Career Strategies		45	3
ENGL 101 – Composition * (CSS 100 – Career Search Strategies .5 credit)			
• Selected Behavioral Science Course (Choose one)			
PSYC 100 – Psychology of Human Relations		45	3
PSYC 101 – General Psychology *			
Total		255	17

**Business • Entrepreneurship Option • Page 2****Semester Course Outline • 2025 – 2026 • Revised: 1/14/25****Second Year – Fall Semester**

Course Number	Course Title	Clock Hours	Credits
ENT 205	Strategic Elements	45	3
BUS 150	Advertising	45	3
BUS 215	Business Ethics	45	3
BUS 220	Personal Finance	45	3
CMST 101	Foundations of Communication *	45	3
• Selected Social Science Course (Choose one) ECON 105 – Leadership in the Global Workplace ECON 201 – Principles of Microeconomics I * ECON 202 – Principles of Macroeconomics II * SOC 100 – Introduction to Sociology *		45	3
Total		270	18

Second Year – Spring Semester

Course Number	Course Title	Clock Hours	Credits
ENT 210	Entrepreneurship Capstone	45	3
ENT 220	Business Team Development	45	3
BSA 235	Branding	45	3
BUS 210	Small Business Development	45	3
BUS 230	Management Policy	45	3
BUS 236	Financial Management	45	3
Total		270	18

- Students will select a course in each of the areas listed to meet general education requirements. Courses marked with an asterisk (*) can be transferred directly to the university system and may be substituted for recommended courses on the outline. Students should speak with an advisor before doing so.

Attachment B: LATC Marketing/Management Option Course Outline



Business • Marketing/Management Option

Semester Course Outline • 2025 – 2026

18 Months (4 Semesters) • Revised: 11/7/24

Associate of Applied Science (A.A.S.) Degree • Credits Required for Graduation: 72

First Year – Fall Semester

Course Number	Course Title	Clock Hours	Credits
BUS 101	Introduction to Business	45	3
BUS 122	Business Relationships	45	3
BUS 160	Principles of Selling	45	3
BUS 170	Human Resource Management	45	3
ACCT 210	Principles of Accounting I	45	3
CSC 105	Computer Software Applications *	45	3
Total		270	18

First Year – Spring Semester

Course Number	Course Title	Clock Hours	Credits
BUS 120	Principles of Marketing	45	3
BUS 162	Retailing	45	3
CMST 101	Foundations of Communication *	45	3
BSA 232 or CSC 125	Social Media Marketing or Advanced Computer Applications	45	3
♦ ACCT 211 or BUS 236	Principles of Accounting II or Financial Management	45	3
■ Selected Behavioral Science Course (Choose one) PSYC 100 – Psychology of Human Relations PSYC 101 – General Psychology *		45	3
Total		270	18



Business • Marketing/Management Option • Page 2
Semester Course Outline • 2025 – 2026 • Revised: 11/7/24

Second Year – Fall Semester

Course Number	Course Title	Clock Hours	Credits
BUS 140	Business Law	45	3
BUS 150	Advertising	45	3
BUS 244	International Business	45	3
ECON 201	Principles of Microeconomics I *	45	3
• Selected Communications Course (Choose one) COMM 101 – Communications and Career Strategies ENGL 101 – Composition * (CSS 100 – Career Search Strategies .5 credit)		45	3
• Selected Mathematics Course (Choose one) MATH 100 – Applied General Math MATH 101 – Intermediate Algebra MATH 114 – College Algebra *		45	3
Total		270	18

Second Year – Spring Semester

Course Number	Course Title	Clock Hours	Credits
BSA 235	Branding	45	3
♦♦ BUS 210	Small Business Development	45	3
BUS 220	Personal Finance	45	3
BUS 230	Management Policy	45	3
BUS 238	Business Innovation	45	3
BUS 242	Internship/Capstone Project	180	3
Total		405	18

All elective and/or additional courses not listed on your current program outline must be approved by your adviser and appropriately identified on the current program semester outline of any Business Associate Option or Financial Services Option.

• **Prerequisite:** Students must have successfully completed ACCT 210 – Principles of Accounting I (or have approval from the instructor) before enrolling in ACCT 211 – Principles of Accounting II or BUS 236 – Financial Management.

♦♦ **Prerequisite:** Students must have successfully completed ACCT 210 – Principles of Accounting I and ACCT 211 – Principles of Accounting II or BUS 236 – Financial Management (or have approval from the instructor) before enrolling in BUS 210 – Small Business Development.

• Students will select a course in each of the areas listed to meet general education requirements. Courses marked with an asterisk (*) can be transferred directly to the university system and may be substituted for recommended courses on the outline. Students should speak with an advisor before doing so.

Students who select to take transferable communications course ENGL 101, must also register for CSS 100 – Career Search Strategies for .5 credit. This curriculum is required for all Lake Area Tech graduates and is included in the COMM 101 course but is separate from the university system.

Attachment C: LATC Business – Human Resources Option Course Outline



Business • Human Resources Option

Semester Course Outline • 2025 – 2026

18 Months (4 Semesters) • Revised: 11/7/24

Associate of Applied Science (A.A.S.) Degree • Credits Required for Graduation: 72

First Year – Fall Semester

Course Number	Course Title	Clock Hours	Credits
BUS 101	Introduction to Business	45	3
BUS 170	Human Resource Management	45	3
BUS 215	Business Ethics	45	3
ACCT 210	Principles of Accounting I	45	3
CSC 105	Computer Software Applications *	45	3
<ul style="list-style-type: none"> Selected Communications Course (Choose one) COMM 101 – Communications and Career Strategies ENGL 101 – Composition * (CSS 100 – Career Search Strategies .5 credit) 		45	3
Total		270	18

First Year – Spring Semester

Course Number	Course Title	Clock Hours	Credits
BSA 108	Employment Law	45	3
BUS 120	Principles of Marketing	45	3
BUS 230	Management Policy	45	3
ACCT 222	Payroll Accounting	45	3
BSA 232 or CSC 125	Social Media Marketing or Advanced Computer Applications	45	3
<ul style="list-style-type: none"> Selected Social Science Course (Choose one) ECON 105 – Leadership in the Global Workplace ECON 201 – Principles of Microeconomics I * ECON 202 – Principles of Macroeconomics II * SOC 100 – Introduction to Sociology * 		45	3
Total		270	18



Business • Human Resources Option • Page 2
Semester Course Outline • 2025 – 2026 • Revised: 11/7/24

Second Year – Fall Semester

Course Number	Course Title	Clock Hours	Credits
BSA 210	Compensation Benefits	45	3
BUS 122	Business Relationships	45	3
BUS 140	Business Law	45	3
BUS 244	International Business	45	3
CMST 101	Foundations of Communication *	45	3
♦ Selected Behavioral Science Course: (Choose one)			
PSYC 100 – Psychology of Human Relations		45	3
PSYC 101 – General Psychology *			
Total		225	18

Second Year – Spring Semester

Course Number	Course Title	Clock Hours	Credits
BSA 212	Recruitment, Training, and Development	45	3
BUS 209	Principles of Insurance	45	3
BUS 220	Personal Finance	45	3
BUS 242	Internship/Capstone Project	180	3
♦ ACCT 211 or BUS 236	Principles of Accounting II or Financial Management	45	3
♦ Selected Mathematics Course: (Choose one)			
MATH 100 – Applied General Math		45	3
MATH 101 – Intermediate Algebra			
MATH 114 – College Algebra *			
Total		405	18

All elective and/or additional courses not listed on your current program outline must be approved by your adviser and appropriately identified on the current program semester outline of any Business Associate Option or Financial Services Option.

♦ **Prerequisite:** Students must have successfully completed ACCT 210 – Principles of Accounting I (or have approval from the instructor) before enrolling in ACCT 211 – Principles of Accounting II or BUS 236 – Financial Management.

♦ Students will select a course in each of the areas listed to meet general education requirements. Courses marked with an asterisk (*) can be transferred directly to the university system and may be substituted for recommended courses on the outline. Students should speak with an advisor before doing so.

Students who select to take transferable communications course ENGL 101, must also register for CSS 100 – Career Search Strategies for .5 credit. This curriculum is required for all Lake Area Tech graduates and is included in the COMM 101 course but is separate from the university system.

Attachment D: LATC Financial Services – Business Accounting Option Course Outline



Financial Services • Business Accounting Option

Semester Course Outline • 2025 – 2026

20 Months (4 Semesters, 1 Summer Session) • Revised: 1/20/25

Associate of Applied Science (A.A.S.) Degree • Credits Required for Graduation: 74.5

First Year – Fall Semester

Course Number	Course Title	Clock Hours	Credits
AG 159	Farm/Ranch Records	45	3
ACCT 210	Principles of Accounting I	45	3
CSC 105	Computer Software Applications *	45	3
CSS 100	Career Search Strategies	8	.5
ECON 201	Principles of Microeconomics I *	45	3
ENGL 101	Composition *	45	3
MATH 101 or MATH 114	Intermediate Algebra or College Algebra *	45	3
Total		278	18.5

First Year – Spring Semester

Course Number	Course Title	Clock Hours	Credits
ACCT 211	Principles of Accounting II	45	3
BUS 220	Personal Finance	45	3
CMST 101	Foundations of Communication *	45	3
CSC 125	Advanced Computer Applications	45	3
ECON 202	Principles of Macroeconomics II *	45	3
PSYC 101	General Psychology *	45	3
Total		270	18

First Year – Summer Session

Course Number	Course Title	Clock Hours	Credits
BUS 246	Internship A	180	3
BUS 247	Internship B or Elective	180	3
Total		360	6



Second Year – Fall Semester

Course Number	Course Title	Clock Hours	Credits
ACCT 218	Tax Accounting I	45	3
ACCT 220	Computer Accounting Applications	45	3
ACCT 230	Principles of Accounting III	45	3
BUS 140	Business Law	45	3
BUS 226	Wealth Management	30	2
BUS 236	Financial Management	45	3
Total		255	17

Second Year – Spring Semester

Course Number	Course Title	Clock Hours	Credits
ACCT 214	Cost Accounting	45	3
ACCT 222	Payroll Accounting	45	3
ACCT 224	Financial Statement Analysis	45	3
ACCT 233	Principles of Accounting IV	45	3
ACCT 235	Tax Accounting II	30	2
ACCT 237	Applied Federal Income Tax	45	1
Total		255	15

All elective and/or additional courses not listed on your current program outline must be approved by your adviser and appropriately identified on the current program semester outline of any Ag Option, Business Associate Option, or Financial Services Option.

Courses marked with an asterisk (*) can be transferred directly to the university system. Students should speak with an advisor before doing so.

Attachment E: DSU and LATC Course Mapping

Mapped Course Number (DSU)	Mapped Course Title (DSU)	Mapped Credits (DSU)	Course Number (Articulated LATC)	Course Title (Articulated LATC)	Mapped Credits (LATC)	Business – Entrepreneurship option (LATC)	Business – Marketing Management option (LATC)	Business - Human Resources option (LATC)	Financial Services – Business Accounting option (LATC)
ACCT 210	Principles of Accounting I	3	ACCT 210	Principles of Accounting I	3	X	X	X	X
ACCT 211	Principles of Accounting II	3	ACCT 211	Principles of Accounting II	3		X (if taken)	X (if taken)	X
BADM 101	Survey of Business	3	BUS 101	Introduction to Business	3		X	X	
BADM 220	Business Statistics	3							
BADM 310	Business Finance	3	BUS 236	Financial Management	3	X	X (if taken)	X (if taken)	X
BADM 321	Business Statistics II	3							
BADM 344	Managerial Communications	3							
BADM 350	Legal Environment of Business	3	BUS 140	Business Law	3	X	X	X	X
BADM 360	Organization and Management	3	BUS 230	Management Policy	3	X	X	X	
BADM 370	Marketing	3	BUS 120	Principles of Marketing	3	X	X	X	
BADM 405	International Trade & Finance	3							
BADM 425	Production and Operations Management	3							
BADM 457	Business Ethics	3	BUS 215	Business Ethics	3	X		X	
BADM 482	Business Policy and Strategy	3							
CIS 325	Management Information Systems	3							
CSC 105	Introduction to Computers	3	CSC 105	Computer Software Applications	3	X	X	X	X
ECON 201	Principles of Microeconomics	3	ECON 201	Principles of Microeconomics I	3	X (if taken)	X	X (if taken)	X
ECON 202	Principles of Macroeconomics	3	ECON 202	Principles of Macroeconomics II	3	X (if taken)		X (if taken)	X
Choose one course from the following:		3							
CIS 123	Problem Solving and Programming	3							
CIS 130	Visual Basic Programming	3							
CSC 150	Computer Science I *	3							
	*Note - Students who choose the Accounting Specialization must take CSC 150.								
Choose three different application courses from the following:		3	CSC 125	Advanced Computer Applications	3				
CIS 206	Advanced Applications	1					X (if taken)	X (if taken)	X

CIS 207	Advanced Applications: Spreadsheets	1					X (if taken)	X (if taken)	X
CIS 208	Advanced Applications: Database	1					X (if taken)	X (if taken)	X
CIS 209	Advanced Applications: SAS	1							
CIS 210	QuickBooks I	1							
CIS 211	QuickBooks II*	1							
*Note - CIS 210 is a prerequisite for this course.									
Choose one specialization (21 Credits)									
Accounting Specialization (21 Credits)									
ACCT 310	Intermediate Accounting I	3	ACCT 230	Principles of Accounting III	3				X
ACCT 311	Intermediate Accounting II	3	ACCT 233	Principles of Accounting IV	3				X
ACCT 320	Cost Accounting	3	ACCT 214	Cost Accounting	3				X
ACCT 360	Accounting Systems	3	ACCT 220	Computer Accounting Applications	3				X
ACCT 430	Income Tax Accounting	3							
ACCT 431	Advanced Income Tax	3							
ACCT 450	Auditing	3							
Business Technology Specialization (21 Credits)									
ACCT 360	Accounting Systems	3	ACCT 220	Computer Accounting Applications	3				X
BADM 435	Management Technology and Innovation	3							
BADM 420	Financial Technology	3							
BADM 472	Marketing Technology	3							
CIS 332	Structured Systems Analysis and Design	3							
CIS 338	Project Management	3							
CIS 384	Decision Support Systems	3							
Cybersecurity Management Specialization (21 Credits)									
CSC 134	Introduction to Cyber Networking I	3							
CSC 285	Cyber Law and Policy	3							
CSC 321	Networking II	3							
CSC 385	Defensive Network Security	3							
CSC 438	Cyber Leadership	3							
CLI 420		3							
Chose one course from the following									
BADM 464	Organizational Behavior	3							

CIS 338	Project Management	3							
CSC 163	Hardware, Virtualization, and Data Communication	3							
Esports Management Specialization (21 credits)									
CET 432	Esports Foundation and Systems	3							
GAME 110	Introduction to Esports	3							
GAME 210	Contemporary Issues in Esports	3							
GAME 476	Fan Experience, Sportainment and Branding Management	3							
GAME 487	Facility, Risk and Event Management in Sports	3							
MCOM 353	Digital Media Communications	3							
Choose one course from the following									
BADM 336	Entrepreneurship I	3	ENT 101	Introduction to Entrepreneurship	3	X			
BADM 481	Promotional Management	3							
CIS 338	Project Management	3							
DAD 222	Audio Production I: Foundations	3							
DAD 280	Film Editing 3 credits	3							
GAME 215	Competitive Game Analysis	3							
Finance Specialization (21 Credits)									
ACCT 305	Analysis of Financial Statements	3	ACCT 224	Financial Statement Analysis	3				X
BADM 331	Financial Analytics	3							
BADM 411	Investments	3							
BADM 415	Financial Institutions	3							
BADM 418	Financial Futures and Options	3							
BADM 420	Financial Technology	3							
ECON 330	Money and Banking	3							
Management Specialization (21 Credits)									
BADM 336	Entrepreneurship I	3	ENT 101	Introduction to Entrepreneurship	3	X			
BADM 435	Management Technology and Innovation	3							

BADM 460	Human Resource Management	3	BUS 170	Human Resource Management	3		X	X	
BADM 464	Organizational Behavior	3							
BADM 468	International Management	3	BUS 244	International Business	3		X	X	
CIS 384	Decision Support Systems	3							
Choose one course from ACCT/BADM/CIS/CSC/ECON/HIM		3	Choose one course from ACCT/BUS/ENT		3	X	X	X	X
Marketing Specialization (21 Credits)									
BADM 474	Personal Selling	3							
BADM 475	Consumer Behavior	3							
BADM 476	Marketing Research	3							
BADM 481	Promotional Management	3							
Choose three courses from ACCT/BADM/CIS/CSC/ECON/HIM prefix*		9	Choose three courses from ACCT/BUS		9	X	X	X	X
Open Electives*		9			9	X	X	X	X
General Education (30 credits)									
ENGL 101	Composition I	3	ENGL 101	Composition	3	X (if taken)	X (if taken)	X (if taken)	X
ENGL 201	Written Communication	3							
	Oral Communication	3	CMST 101	Fundamentals of Communication	3	X	X	X	X
	Social Science	3	PSYC 101 or SOC 100	General Psychology or Introduction to Sociology	3	X (if taken)	X (if taken)	X (if taken)	X
	Social Science (HIST, CIV or POLS)	3							
	Arts and Humanities	3							
	Arts and Humanities	3							
	Mathematics	3	MATH114	College Algebra	3	X (if taken)	X (if taken)	X (if taken)	X (if taken)
	Natural Sciences	3							
	Natural Sciences	3							

Attachment F: Remaining DSU Requirements

DSU BBA: Business

LATC Business – Entrepreneurship Option

Course Number	Course Title	Credits
ACCT 211	Principles of Accounting II	3
BADM 101	Survey of Business	3
BADM 220	Business Statistics	3
BADM 321	Business Statistics II	3
BADM 344	Managerial Communications	3
BADM 405	International Trade & Finance	3
BADM 425	Production and Operations Management	3
BADM 482	Business Policy and Strategy	3
CIS 325	Management of Information Systems	3
ECON 201	Principles of Microeconomics I	*3
ECON 202	Principles of Macroeconomics II	*3
Choose <i>three</i> different courses from the following for 3 credits		3
CIS 206	Advanced Applications: 1 credit	
CIS 207	Advanced Applications: Spreadsheets 1 credit	
CIS 208	Advanced Applications: Database 1 credit	
CIS 209	Advanced Applications: SAS 1 credit	
CIS 210	QuickBooks I 1 credit	
CIS 211	QuickBooks II 1 credit (Note: CIS 210 is prerequisite)	
Choose <i>one</i> course from the following for 3 credits		3
CIS 123	Problem Solving and Programming	
CIS 130	Visual Basic Programming	
CSC 150	Computer Science I	
Specialization Credits (See Attachment E)		12-*21
	Accounting Specialization – 21 credits	
	Business Technology Specialization – 21 credits	
	Cybersecurity Management Specialization – 21 credits	
	Esports Specialization – 18-*21 credits	
	Finance Specialization – 21 credits	
	Management Specialization – 15 credits	
	Marketing Specialization – 12 credits	
General Education		
	Written Communication (Goal 1)	*3
	Written Communication (Goal 1)	3
	Social Sciences: HIST, CIV, or POLS (Goal 3)	3
	Social Sciences (Goal 3)	*3
	Arts and Humanities (Goal 4)	6
	Math (Goal 5)	*3
	Natural Sciences (Goal 6)	6
DSU Credits after LATC AAS Degree		60 - *84
*ECON 201 and ECON 202 are choices in LATC option, and DSU courses will be required if not taken at LATC.		
General Education: ENGL 101, SOC 100 or PSYC 101, and MATH 114 are choices in LATC option and DSU courses will be required if not taken at LATC.		

DSU BBA: Business

LATC Business – Marketing/Management Option

Course Number	Course Title	Credits
ACCT 211	Principles of Accounting II	*3
BADM 220	Business Statistics	3
BADM 310	Business Finance	*3
BADM 321	Business Statistics II	3
BADM 344	Managerial Communications	3
BADM 405	International Trade & Finance	3
BADM 425	Production and Operations Management	3
BADM 457	Business Ethics	3
BADM 482	Business Policy and Strategy	3
CIS 325	Management of Information Systems	3
ECON 202	Principles of Macroeconomics	3
Choose <i>three</i> different courses from the following for 3 credits		*3
CIS 206	Advanced Applications: 1 credit	
CIS 207	Advanced Applications: Spreadsheets 1 credit	
CIS 208	Advanced Applications: Database 1 credit	
CIS 209	Advanced Applications: SAS 1 credit	
CIS 210	QuickBooks I 1 credit	
CIS 211	QuickBooks II 1 credit (Note: CIS 210 is prerequisite)	
Choose <i>one</i> course from the following for 3 credits		3
CIS 123	Problem Solving and Programming	
CIS 130	Visual Basic Programming	
CSC 150	Computer Science I	
Specialization Credits (See Attachment E)		12 - 21
	Accounting Specialization – 21 credits	
	Business Technology Specialization – 21 credits	
	Cybersecurity Management Specialization – 21 credits	
	Esports Specialization – 21 credits	
	Finance Specialization – 21 credits	
	Management Specialization – 12 credits	
	Marketing Specialization – 12 credits	
General Education		
	Written Communication (Goal 1)	*3
	Written Communication (Goal 1)	3
	Social Sciences: HIST, CIV, or POLS (Goal 3)	3
	Social Sciences (Goal 3)	*3
	Arts and Humanities (Goal 4)	6
	Math (Goal 5)	*3
	Natural Sciences (Goal 6)	6
DSU Credits after LATC AAS Degree		60 - *87
*ACCT 211, BUS 236, CIS 125, ECON 201 and ECON 202 are choices in LATC option, and DSU courses will be required if not taken at LATC.		
General Education: ENGL 101, SOC 100 or PSYC 101, and MATH 114 are choices in LATC option and DSU courses will be required if not taken at LATC.		

DSU BBA: Business

LATC Business – Human Resources Option

Course Number	Course Title	Credits
ACCT 211	Principles of Accounting II	*3
BADM 220	Business Statistics	3
BADM 310	Business Finance	*3
BADM 321	Business Statistics II	3
BADM 344	Managerial Communications	3
BADM 405	International Trade & Finance	3
BADM 425	Production and Operations Management	3
BADM 482	Business Policy and Strategy	3
CIS 325	Management of Information Systems	3
ECON 201	Principles of Microeconomics	*3
ECON 202	Principles of Macroeconomics	*3
Choose <i>three</i> different courses from the following for 3 credits		*3
CIS 206	Advanced Applications: 1 credit	
CIS 207	Advanced Applications: Spreadsheets 1 credit	
CIS 208	Advanced Applications: Database 1 credit	
CIS 209	Advanced Applications: SAS 1 credit	
CIS 210	QuickBooks I 1 credit	
CIS 211	QuickBooks II 1 credit (Note: CIS 210 is prerequisite)	
Choose <i>one</i> course from the following for 3 credits		3
CIS 123	Problem Solving and Programming	
CIS 130	Visual Basic Programming	
CSC 150	Computer Science I	
Specialization Credits (See Attachment E)		12-21
	Accounting Specialization – 21 credits	
	Business Technology Specialization – 21 credits	
	Cybersecurity Management Specialization – 21 credits	
	Esports Specialization – 21 credits	
	Finance Specialization – 21 credits	
	Management Specialization – 12 credits	
	Marketing Specialization – 12 credits	
General Education		
	Written Communication (Goal 1)	*3
	Written Communication (Goal 1)	3
	Social Sciences: HIST, CIV, or POLS (Goal 3)	3
	Social Sciences (Goal 3)	*3
	Arts and Humanities (Goal 4)	6
	Math (Goal 5)	*3
	Natural Sciences (Goal 6)	6
DSU Credits after LATC AAS Degree		54 - *87
<p>*ACCT 211, BUS 236, CSC 125, ECON 201 and ECON 202 are choices in LATC option, and DSU courses will be required if not taken at LATC.</p> <p>General Education: ENGL 101, SOC 100 or PSYC 101, and MATH 114 are choices in LATC option and DSU courses will be required if not taken at LATC.</p>		

DSU BBA: Business**LATC Financial Services – Business Accounting Option**

Course Number	Course Title	Credits
BADM 101	Survey of Business	3
BADM 220	Business Statistics	3
BADM 321	Business Statistics II	3
BADM 344	Managerial Communications	3
BADM 360	Organization and Management	3
BADM 370	Marketing	3
BADM 405	International Trade & Finance	3
BADM 425	Production and Operations Management	3
BADM 457	Business Ethics	3
BADM 482	Business Policy and Strategy	3
CIS 325	Management of Information Systems	3
Choose <i>one</i> course from the following for 3 credits		3
CIS 123	Problem Solving and Programming	
CIS 130	Visual Basic Programming	
CSC 150	Computer Science I	
Specialization Credits (See Attachment E)		9-21
	Accounting Specialization – 9 credits	
	Business Technology Specialization – 18 credits	
	Cybersecurity Management Specialization – 21 credits	
	Esports Specialization – 21 credits	
	Finance Specialization – 18 credits	
	Management Specialization – 18 credits	
	Marketing Specialization – 12 credits	
General Education		
	Written Communication (Goal 1)	3
	Social Sciences: HIST, CIV, or POLS (Goal 3)	3
	Arts and Humanities (Goal 4)	6
	Math (Goal 5)	*3
	Natural Sciences (Goal 6)	6
DSU Credits after LATC AAS Degree		66 - *90
General Education: MATH 114 is a choice in LATC option and DSU courses will be required if not taken at LATC.		