

PROGRAM TO PROGRAM ARTICULATION AGREEMENT

Agreement with Respect to Applying the

Associate of Applied Sciences Degree Program

BUSINESS ADMINISTRATION

Towards the

Bachelor of Business Administration (BBA) Degree Program

ACCOUNTING

BUSINESS TECHNOLOGY

FINANCE

MANAGEMENT

MARKETING

Between

SOUTHEAST TECHNICAL COLLEGE

and

DAKOTA STATE UNIVERSITY

I. Parties

The parties to this agreement are Southeast Technical College (SETC) and Dakota State University (DSU).

II. Purpose

The purpose of this agreement is to:

- A. Have a signed articulation agreement that addresses the varying needs of students and complementary nature of the institutions' programs;
- B. Provide increased education opportunities for students from South Dakota and the region;
- C. Extend and clarify educational opportunities for students;
- D. Provide SETC students who have completed the A.A.S degree in Business Administration an opportunity to earn a Bachelor of Business Administration degree. (Attachment)

III. Academic Program

- A. Upon successful completion of the major requirements specified in III. B below, Dakota State University will accept 24 technical course credits from the A.A.S. degree in Business Administration for students majoring in BBA (accounting, business technology, finance, management, marketing). Students must successfully complete the A.A.S. degree in Business Administration from SETC prior to transferring to Dakota State University for the technical course credits to be accepted. General Education coursework is in addition to the 24 technical course credits. Students must meet all Board or Regents policies and university graduation requirements in order to receive a degree.
- B. Requirements to be completed at Dakota State University to earn a Bachelor of Business Administration degree (accounting, business technology, finance, management, marketing) are outlined below.

Business Core Major Requirements: 45 credits

BADM 220 Business Statistics (3 credits)
BADM 310 Business Finance (3 credits)
BADM 321 Business Statistics II (3 credits)
BADM 344 Managerial Communications (3 credits)
BADM 350 Legal Environment of Business (3 credits)
BADM 360 Organization and Management (3 credits)
BADM 405 International Trade and Finance (3 credits)
BADM 425 Production and Operations Management (3 credits)
BADM 482 Business Policy and Strategy (3 credits)
CIS 325 Management Information Systems (3 credits)
SOC 285 Society and Technology (3 credits)
ECON 201 Principles of Microeconomics (3 credits)
ECON 202 Principles of Macroeconomics (3 credits)
Choose one course from the following (3 credits)

CIS 123 - Problem Solving and Programming (3 credits)

CIS 130 - Visual Basic Programming (3 credits)

CSC 150 - Computer Science I (3 credits)

Choose three credits from the following (1 credit each):

CIS 206 Advanced Applications:

CIS 207 Advanced Applications: Spreadsheets

CIS 208 Advanced Applications: Database

CIS 209 Advanced Applications: SAS

CIS 210 QuickBooks I

Required Specialization Major Courses: 21 credits

General Education/Institutional Graduation Requirement Courses: 30 credits

The 30 credits must meet System General Education requirements and be selected from the approved list of courses specified in BOR policy 2:7. * Note: Transferable general education course credits can be completed at MTC.

Electives: 0 credits

Total number of credits at Dakota State University: 96

Transfer credits from SETC: 24*

Total credits required: 120

IV. Obligations

Both parties agree to confer with each other on a yearly basis regarding changes in curricula involved this articulation agreement.

V. Modification

This agreement may be modified from time to time by the South Dakota Board of Regents and Southeast Technical College with approval by the South Dakota Board of Education. Modifications may not diminish the entitlements enjoyed by students who have already attended classes delivered under the terms of earlier versions of the agreement, except in rare instances in which retroactive implementation of modifications may be required to comply with accreditation standards or to conform to professional licensure requirements.

VI. Incorporation of terms in master agreement.

The parties have entered into the present agreement pursuant to the agreement of _____, 2021, between the South Dakota Board of Education on behalf of Southeast Technical College and the South Dakota Board of Regents on behalf of Black Hills State University, Dakota State University, Northern State University, and the South Dakota School of Mines and Technology, South Dakota State University, and the University of South Dakota. This agreement shall be subject to all terms and conditions stated in the _____, 2021 agreement.

VII. Effective Date of Agreement: Start Date of the Fall 2021 term at SETC and DSU. The agreement applies to students who graduated from SETC in 2021 and subsequent years.

VIII. Acceptance of Agreement:

For Dakota State University:

_____ Date: _____

Dorine Bennett Dorine Bennett Date: May 3, 2021

Jim Moran Jim Moran Date: May 3, 2021

For Southeast Technical College:

_____ Date: _____

Benjamin Valdez Benjamin valdez Date: May 3, 2021

_____ Date: _____

Business Administration, AAS

Program Curriculum - Total Credits: 64

Recommended First-Year Courses

- [SSS 100 - Student Success Seminar](#)
- [MATH 100 - College Math](#)
- [ENGL 101T - Composition](#)
- [BUS 101 - Foundations of Business](#)
- [CIS 105 - Introduction to Computers](#)

- [MKT 120 - Principles of Marketing](#)
- [MKT 160 - Principles of Selling](#)
- [BUS 130 - Business Communications](#)
- [BUS 212 - Human Resource Management](#)
- [ACCT 210 - Principles of Accounting I](#)

Recommended Second-Year Courses

- [SPCM 101T - Fundamentals of Speech](#)
- [BUS 180 - Personal & Professional Life Skills](#)
- [BUS 210 - Supervisory Management](#)
- [ACCT 211 - Principles of Accounting II](#)
- [BUS 217 - Customer Service](#)
- [MKT 285 - Social Media](#)
- [SS REQ - Social Sciences Requirement](#)
- [TECH REQ - Technical Requirement](#)
- [TECH REQ - Technical Requirement](#)
- [TECH REQ - Technical Requirement](#)
- [TECH REQ - Technical Requirement](#)

DSU BBA Core Requirements 60 credits

ACCT 210 Accounting I

ACCT 211 Accounting II

BADM 101 Survey of Business

BADM 220 Business Statistics

BADM 310 Business Finance

BADM 321 Business Statistics II

BADM 344 Managerial Communications

BADM 350 Legal Environment of Business

BADM 360 Organization and Management

BADM 370 Marketing

BADM 405 International Trade & Finance

BADM 425 Production and Operations Management

BADM 482 Business Policy and Strategy

CIS 325 Management Information Systems

CSC 105 Introduction to Computers

Choose one from the following:

- CSC 150 Computer Science I
- CIS 123 Problem Solving and Logic
- CIS 130 Visual Basic

ECON 201 Principles of Microeconomics

ECON 202 Principles of Macroeconomics

SOC 285 Society and Technology

Choose three credits from the following (1 credit each):

- CIS 206 Advanced Applications:
- CIS 207 Advanced Applications: Spreadsheets
- CIS 208 Advanced Applications: Database
- CIS 209 Advanced Applications: SAS
- CIS 210 QuickBooks I

SETC course – DSU course

ACCT 210 – ACCT 210

ACCT 211 – ACCT 211

ACCT 212 – ACCT 310

ACCT 213 – ACCT 311

MKT 120 – BADM 370

BUS 101 – BADM 101

ACCT 260 – CIS 207

CIS 105 – CSC 105